

WAIS Inc

Wide Area Information Servers

FOR IMMEDIATE RELEASE

FOR MORE INFORMATION

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WAIS INC. & SUN MICROSYSTEMS TO MARKET WAIS TECHNOLOGY

April 29, 1993, MENLO PARK, California – Wide Area Information Servers Inc. (WAIS Inc.) and Sun Microsystems Inc. announced today that they plan to cooperatively market WAIS Inc.'s network publishing technology on Sun systems into the education, research, government, library and corporate markets.

In addition, WAIS Inc. and Sun have signed a Catalyst agreement, making WAIS Inc. an independent software vendor for Sun products.

"Electronic libraries are a new strategic area for Sun's Education and Research Group," said Katherine Webster, Sun's marketing manager for campus-wide information systems. "We consider WAIS Inc. to be a strategic vendor in this exciting area and we are working closely with them to market WAIS through upcoming industry seminars and other joint marketing activities. We're also working with WAIS Inc. to bring new WAIS servers up on the Internet." Sun is planning to launch medical and instructional servers, she said.

Webster added that Sun is looking into products, such as desktops with graphical user interfaces, that would augment the WAIS™ environment on Sun computers.

"WAIS is an important application in the education, research and Internet communities, and Sun is a very popular server platform. By working together WAIS Inc. and Sun will strengthen the quality and reach of the WAIS system," said Brewster Kahle, president of WAIS Inc.

WAIS Inc. also announced today its first network publishing products, WAIS Server and WAIS Workstation for Unix, both of which run on Sun's Solaris and SunOS systems. WAIS Inc.'s software offers advanced server and search features for Unix computers.

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WAIS™ is a trademark of Wide Area Information Servers Inc.

Sun Microsystems Computer Corporation (SMCC) is the world's leading supplier of open client-server computing solutions. With headquarters in Mountain View, Calif., SMCC is an operating company of Sun Microsystems Inc.

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